

**Section 4.0 Price Sheet**  
**Note: Duplicate as necessary**

MANUFACTURER'S BRAND NAME: Flex-Y-Plan

PRICE LIST NAME / NUMBER: Emphasys Furniture Systems -Feb 1, 2008; System Four Premium Systems Furniture – Feb 1, 2008; Surround Private Offices - Feb 1, 2008 & Factors Desking System – Feb 1, 2008

SERIES BID: (Note – Each series shall be listed separately by name and/or number) Emphasys; System Four; Surround & Factors – all series have the same discount IAW below

Note: Lateral Files excluded from offer

| <u>% DISCOUNT</u> | <u>STATE PURCHASE PRICE</u>  |
|-------------------|------------------------------|
| <u>69.08 %</u>    | <u>\$ 0- \$ 3,092</u>        |
| <u>70.71 %</u>    | <u>\$ 2,929 - \$ 500,000</u> |
| <u>      %</u>    | <u>\$ -</u>                  |
| <u>      %</u>    | <u>\$ -</u>                  |

ADDITIONAL QUANTITY DISCOUNTS:

LIST ADDITIONAL DISCOUNTS APPLICABLE TO ANY SINGLE ORDER OF ANY COMBINATION OF AWARDED CONTRACT ITEMS TO BE DELIVERED AT ONE TIME TO ONE DESTINATION

|                     |  |
|---------------------|--|
| <u>negotiated %</u> | <u>\$ over 1,707,067 list/\$ 500,000 net</u> |
| <u>      %</u>      | <u>\$ _____</u>                              |

QUICK SHIP PROGRAMS ARE AVAILABLE FOR:

List any series/products available on quick ship:

Emphasys and Factors. Product on Quick Ship is highlighted in respective price book

INSTALLATION COSTS:

\$negotiable / ITEM OR % negotiable OF NET COST OF ITEMS  
negotiable OR NEGOTIABLE\* (Rev 26 Oct 2005)

SPACE PLANNING COSTS:

\$ 50.00 / HOUR

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SHIPPING / DELIVERY COSTS:

If there are additional costs not already listed in the basic discount price, please detail those below: Freight costs are not included in the price. Freight costs will be added to the invoice. Inside delivery w/o installation is not included and will be negotiated on a project basis.